



# SECURITIES INDUSTRY INSTITUTE®

EXCELLENCE IN LEADERSHIP DEVELOPMENT

MARCH 5-10, 2017 | THE WHARTON SCHOOL, PA



## Invest in Your Best Talent

### OVERVIEW

For over 65 years, SIFMA and Wharton have partnered to create an executive education program uniquely suited to financial services professionals, The Securities Industry Institute® (SII).

Held on the Wharton campus, participants meet for one week each March to complete required coursework for this three-consecutive year program. Graduates of SII have gone on to increasing levels of management and leadership within their firms and the industry.

### OPPORTUNITY

All SIFMA Members are encouraged to select high-potential talent to participate in SII 2017, March 5-10. For those who have not previously participated, we welcome the opportunity to meet with your talent and development team to discuss the program in greater detail.

### WHY SII?

The purpose of SII is to bring together high-potential, rising talent from across the industry to learn from authorities on topics which enhance their leadership and managerial abilities and augment their investment and industry knowledge. Participating firms benefit directly from SII's cost-effective talent development approach. SII delivers practical, actionable knowledge implementable today. Attendees examine major issues exceptional managers and leaders encounter in their professional roles facilitated by a world-class faculty.

Beyond the objective of creating opportunities for personal and professional development, the Members of SIFMA have supported SII as a vehicle for the industry to develop talent with the highest standards of **integrity, ethics, and professional excellence**. The SII program continues to shine a spotlight on ethical decision-making and the role of leadership in strengthening trust and confidence.

The SII Board of Trustees works throughout the year to bring insights critical to developing a curriculum specific to the challenges faced by executives in the financial services industry. They ensure the relevance and forward thinking nature of a curriculum designed for long-term impact.

### FOR MORE INFORMATION

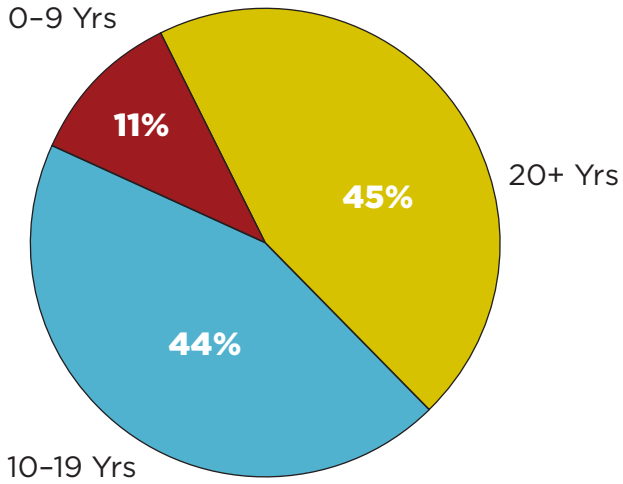
**Contact:** Kristin Sheehan at 212-313-1108 or [sii@sifma.org](mailto:sii@sifma.org)

**Website:** [www.sifma.org/institute](http://www.sifma.org/institute)

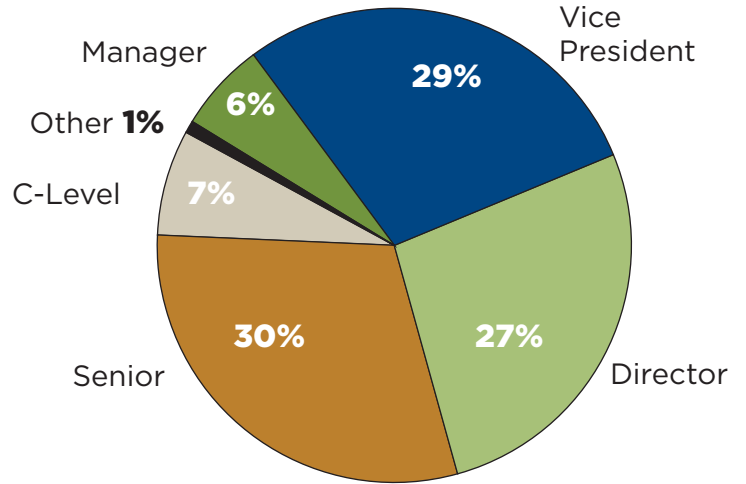
**2017 Fees:** \$5,000 SIFMA Members/ \$7,000 Non-Members

# SII 2016 Participant Profile

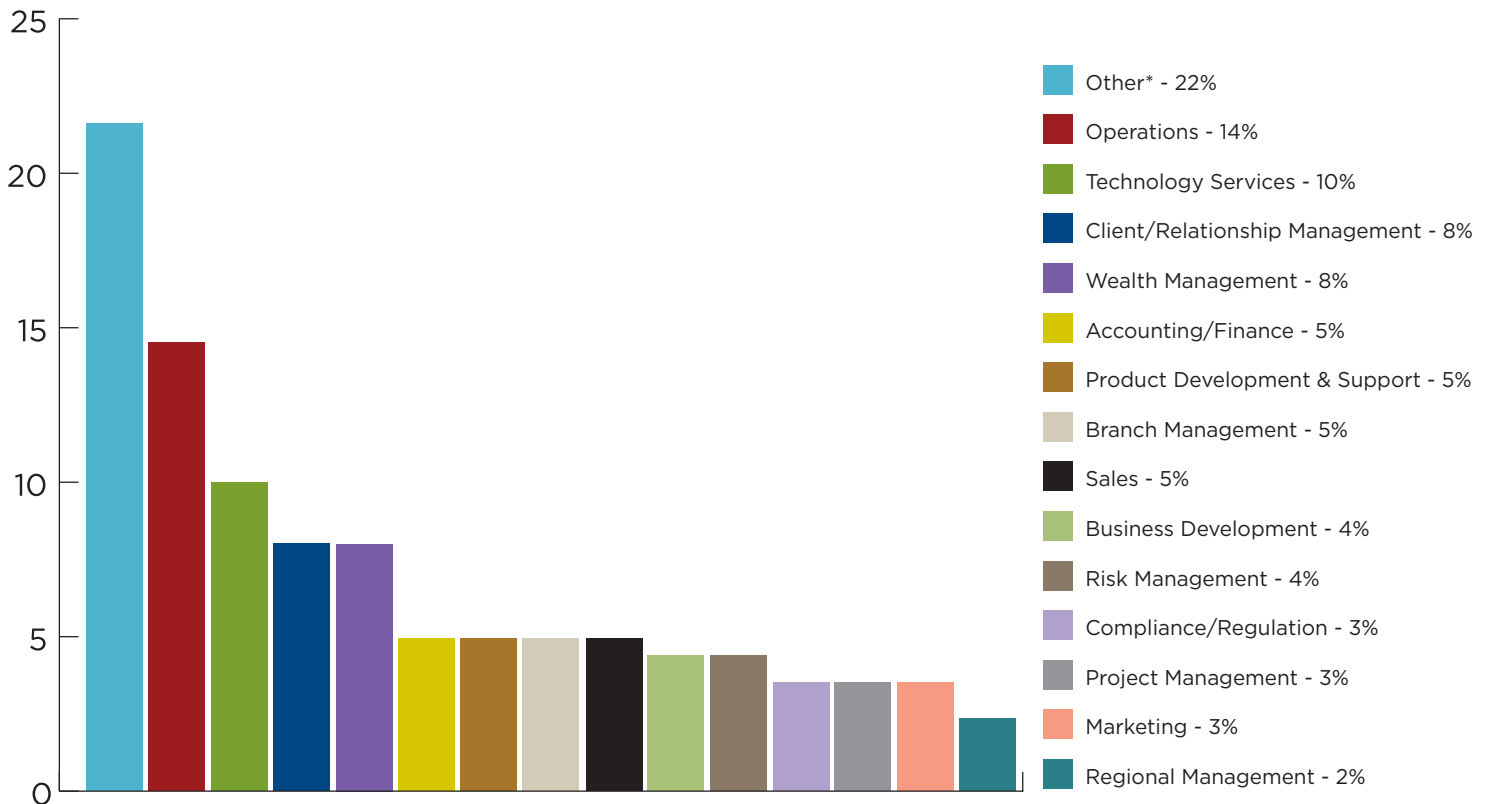
## Years in industry



## Participant Titles



## Participant Profile (By Function)



\*Other contains less than 2% in the following areas: asset management, audit, government relations, HR, employee relations and training, legal, platform development, sales technology, trading, servicing technology, retirement planning, financial advisors, alternative investments, portfolio management, PR and communications, research and more.